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VICTOR MARINE LTD
QUARTERLY NEWSLETTER - JUNE 2013
www.victormarine.com

Overview

2013 has turned out to be an exciting year so far for Victor Marine Ltd, now operating from its modern and larger facility here in West Thurrock UK, and we thought you may be interested to share the full extent of our activities, updates and product information at a glance. We have therefore started to produce this quarterly newsletter which we hope will give you some insight into “all things Victor Marine” and which we feel new and existing customers and each of our local representatives would want to be up to date and aware of:-

Product News and Updates

FBBR Sewage Treatment System - Our Fixed Bed BioReactor (FBBR) Sewage Treatment System is now completely ready for market and has been fully Type Tested and Approved by Bureau Veritas. Manufacture of these 15, 30 or 50 man units, which use the long-established and well-proven trickling filter method, commonly used in land-based sewage systems, is now in full swing in the VM factory. The FBBR's unique features include its small footprint, giving more engine room space plus the unit can treat a large amount of fluid for its size. These units are also very cost-effective with regard to running costs and spare parts, have low power consumption and achieve extremely good effluent and performance results. The FBBR units are initially being aimed at newbuild vessels within India, China and Korea. Please feel free to view the full both the FBBR Data Sheet and Press Release which includes the full Technological Description including images on our website.

CS Lite Series OWS - A while back, we launched the new CS Lite Series Oily Water Separator unit and this product is selling incredibly well still, with both customer enquiries and customers satisfaction levels at an all time high. These lightweight units, produced in aluminium, weigh 30% less than the standard mild steel CS Series units and are ideal for fast patrol craft, large yachts and smaller vessels where footprint size and/or weight is an issue. Once again, all information on these CS Lite units can be found on the Victor Marine website. Alternatively feel free to contact sales@victormarine.com if you require a formal quote or further technical information.

Certification News

Victor Marine recently gained ABS Type Approval for their complete range of CS Series Oily Water Separators, which now complements the B.V. (Bureau Veritas), USCG (United States Coast Guard) and CCS (China Classification Society) Type Approvals already held for these products.



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2013 Exhibitions:-

We are delighted to announce our participation alongside each of our local representatives at the following prestigious maritime exhibitions and would be delighted to introduce ourselves and our products to you if you are able to visit us:-

INMEX India – 8-10th October 2013 – Stand No: 1E116, Bombay Exhibition Centre
(with AMT EnviracleanTechnologies Pvt Ltd – India)

Kormarine, South Korea – 22-25th October 2013 – Booth No: 3N21, 1F, Hall 3, BEXCO, Busan
(with SEC Ship's Equipment Centre – Korea)

Europort Rotterdam – 5-8th November 2013 – Stand No: 7311, AHOY Rotterdam
(with CTC b.v. – The Netherlands)

Marintec China – 3-6th December 2013 – Stand No. N2H51, Hall 2, SNIEC
(with Shanghai Know-How Marine Equipment Ltd)

Personnel News:-

Geoff Huckstepp, Sales Office Manager, finally decided to retire from Victor Marine at the end of March following 22 years of loyal service and we wish Geoff a very long and happy retirement.

Marc Walker joined Victor Marine last November, as Geoff's replacement and is now fully au fait with all products and sales services. Please contact Marc on either sales@victormarine.com or mwalker@victormarine.com

Nigel Fry also joined us at the end of November 2012, replacing Simon Yeadon as Purchasing & Planning Manager. Please contact Nigel at nfry@victormarine.com

Aimee Shepherd has also joined the company recently and is Victor Marine's Stores Assistant and Shipping Administrator. Please contact Aimee at stores@victormarine.com

Comment from General Manager

"I'd like to welcome our new staff members into the VM Team and take this opportunity to say that 2013 has, so far, been quite an exciting time for Victor Marine with regard to winning new business. The gas freeing and OWS markets in particular are worth noting as the largest in terms of sales so far this year and even though the global economy has suffered dreadfully over the recent past, there does seem to be some genuine green shoots of recovery, particularly in Asia and the Far East, where our regional representatives are working incredibly hard to ensure the Victor Marine reputation for reliability, cost-effectiveness and user-friendly products continues to be upheld – let's hope this current upturn continues for all involved in the maritime industry." – *Kevin Taylor, General Manager*

Victor Marine Ltd – For all your Tank Washing, Gas Freeing Fan, Oily Water Separator and Sewage Treatment requirements:- www.victormarine.com